



Getting to Know Us

Why sell Glen Oak Lumber & Milling products to your professional builders?

Glen Oak Lumber & Milling is one of the nation's best diversified hardwood millwork manufacturers. We excel at adding value to "commodity" products and producing superior products at competitive prices. With Glen Oak's maple, poplar, oak, and embossed pre-finished mouldings, jambs, boards and veneered products, your professional builders can offer their own customers a complete array of price-appropriate millwork packages for each type of home or commercial project they build.



We have it all—for every market segment. From our Classic Grains™ value line, to our large architectural profiles used for luxury millwork packages, and our Sculptured Woods® dentils, ropes, carvings and more, we put a great deal of care and attention to detail into everything we make. Each of our various products is the best in its category; all are available from a single supplier.



The breadth and depth of Glen Oak's product lines are unequalled in the industries we serve. We offer many creative product options that can save professional builders time and money.

Contractors who've worked with our national brands, like Prime Poplar® mouldings and boards (which are paint-primed or offered finish-painted), or our Acorn Oak® and Red Leaf™ select white maple products (which can be purchased raw or pre-finished), typically specify or request these products on future jobs. All Glen Oak products machine well, require minimum effort at installation, and perform long-term. This provides significant labor savings, enables houses to come to market faster and reduces call backs.



Profiting from wood product developments & improvements

Many of our industry-leading wood products were born of our commitment to developing and pioneering new products.

For example, in 1979, our company was founded in order to develop a more user-friendly hardwood board that would be easier for lumber dealers to tally and sell to builders. When our founder and CEO Tom Talbot (then a softwood lumber broker) witnessed the growing concerns of dealers and builders, he conceived a hardwood product solution, acquired and customized facilities and equipment, and hired and trained mill personnel. The Acorn Oak® S4S boards they produced quickly became a staple for lumberyards and builders nationwide.





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Ever since, Glen Oak has successfully repeated that process of problem identification, capital investment, research and development, technological advancement and product solutions—time and time again. But we don't stop there. Of our own accord, we make continuous efforts to raise the bar on product quality, which in turn, raises industry standards.



It's better to run a race with a pace-setter

Throughout the decades, Glen Oak has been quick to solve industry problems and to prepare for anticipated changes in demand. Our species, construction, finish and packaging options have all been developed to meet customer needs and/or market opportunities. Never satisfied with the status quo, at Glen Oak we've made it our business to develop and produce a multitude of better products with a definable difference.



As such, Glen Oak has become the “go to” company for solving lumber and millwork industry problems. We conduct market research to stay ahead of the curve, using the results to guide investments in new facilities and equipment. We do a lot of listening, testing, and responding to provide our customers with better products.

Glen Oak's wood recovery practices foster a better world and better pricing

Beyond research and development, our broad product mix also results from our commitment to full grade utilization. In fact, 99 percent of the wood fiber that comes in our door goes back out in the form of saleable product.



Converting random width rough lumber into S4S boards in marketable sizes generates a lot of excess rippings. We use the high quality rippings to produce solid moulding blanks. Smaller, short cuts resulting from defecting become blocks for finger-jointed products and our numerous Engineered Solutions™. Other remainders are used to produce a wide variety of products—from cut-stock programs and drawer fronts to garden stakes. Even the wood residual shavings and fines are recaptured and sold to farmers as animal bedding or to companies that use wood fiber to produce bio-energy goods and services. This no-waste approach allows us to offer the best value and best price on all our products and is, therefore, as good for our customers as it is for the environment.





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Glen Oak is an established supplier with lots of horsepower

When you get to know us, our products and our practices, it is easy to understand why we have long-term relationships with large successful pro-dealers that supply big builders. Our experience partnering with these dealers in large metropolitan areas like Chicago has demonstrated that we have the products, systems and horsepower in place to supply even more.

In addition to stocking and selling quality millwork, pro-dealers who purchase Glen Oak products realize the convenience and efficiencies of being able to meet all their lumber and millwork needs (and ultimately those of their builder customers) via a single supplier with enough capacity to keep them in constant supply.

Ample production capacity and cutting-edge technology

Overall, Glen Oak is one of the biggest hardwood lumber and millwork manufacturers in the United States. Our Somerset, Kentucky operation (160,000 square feet under roof on 24 acres) is so productive that, if measured on its own, it would rank as one of the 10 largest hardwood moulding producers in the nation.

For dealers who outsource some or all of their prefinishing, large-scale prefinishing of Glen Oak millwork products is provided via our long-term alliance with Madison Prefinishing and our professional network of prefinishers. Glen Oak's 50 percent ownership in Capital Finishing, LLC provides for volumes of painted mouldings and doors.

In addition to trying our products, we invite you to tour one or more of our manufacturing or finishing plants to see how Glen Oak differs from other lumber and millwork manufacturers. Our large, bright facilities are optimally configured to maximize productivity and worker comfort. Raised decks, customized high-tech machinery, in-house tooling, and plant and critical equipment redundancies provide for maximum efficiencies and minimum downtime. From dust collection to transportation, no area is overlooked.

We spread our manufacturing capacity across several mills in several states. This not only provides us with significant capacity, but also with the flexibility to shift production, should an act of God (like tornado or hurricane damage) hamper production in a particular region. In the mills' present configurations we can produce approximately 300,000 bd. ft. of hardwoods per day. We can also run additional shifts to increase that capacity.

As we have recently done in Montello, Wisconsin, where we added a third mill to increase our maple and oak mouldings production capacity, we constantly reinvest our profits to update our facilities and equipment. We consider such improvements to be an investment in everyone's future—all the way through the customer chain. ■

